



2025



Rockingham County 4-H & FFA Livestock Show Schedule

SUNDAY, AUGUST 10th

6:00 a.m. start time.....Weighing & Grading Hogs, Lambs, and Goats
Location: Rockingham County Fairgrounds

SUNDAY, AUGUST 10th

2:00 p.m. start time Weighing & Grading Market & Dairy Steers
Location: Shenandoah Valley Livestock Sales

MONDAY, AUGUST 11th

1:00 p.m.Market Lamb Showmanship & Show

TUESDAY, AUGUST 12th

10:00 a.m.Market Goat Showmanship & Show
3:00 p.m.Market Dairy Steer Showmanship & Show

WEDNESDAY, AUGUST 13th

9:00 a.m.Market Steer Showmanship & Show
5:00 p.m..... Market Hog Showmanship & Show

Thursday, August 14th

6:30 p.m.....Master Showmanship

FRIDAY, AUGUST 15th

2025 Sale Order: Steers, Lambs, Dairy Steers, Goats, Hogs

11:00 a.m. Announcements/Floor Bidding
11:30 a.m. *Estimated Steer Sale Start Time
12:45 p.m. *Estimated Lamb Sale Start Time
2:15 p.m. *Estimated Dairy Steer Sale Start Time
3:15 p.m. *Estimated Goat Sale Start Time
6:00 p.m. *Estimated Hog Sale Start Time

** Sale times are estimated and may begin earlier or later than indicated.
Next sale will immediately follow the preceding sale without delay.*

Buyer Appreciation and Recognition Dinner scheduled for:
Tuesday, September 16th
6:30 p.m. Rockingham County Fairgrounds Exhibit Hall

Rockingham County 4-H & FFA Market Animal Show Buyer Contact Information

Exhibitor _____ Member of _____
(4-H Club/FFA Chapter)

I will be showing/selling the following animals at the Rockingham 4-H & FFA Livestock Show and Sale.

☐ Steers ☐ Lambs ☐ Goats ☐ Hogs ☐ Dairy Steers

Thank you for your support of the 2025 Rockingham 4-H & FFA Livestock Show & Sale!

Special Thanks to:

- Rockingham Livestock Sales – Staff time, energy, and use of facilities
- Shenandoah Valley Livestock Sales – Staff time, energy, and use of facilities
- Farm Credit of the Virginias – Showmanship cash awards, bidder cards, and sale meal
- West Rockingham Ruritan Club – Supplies for swine program
- Rockingham Farm Bureau Association – T-shirts to all exhibitors
- Rockingham Insurance – Buckets for all exhibitors
- T. B. Pallett – Mulch for sale ring
- Rockingham Cooperative (Harrisonburg) – Pharmaceuticals, supplies for steer, lamb, hog, goat & dairy steer initial weigh-ins & vaccinations
- Clover Hill Ruritans – Financial support
- Mistimorne Plants – Flowers for sale ring
- Dr. Rod Miller – Ashby Herd Health – Veterinary services for initial steer weigh-in
- Lee Newspapers, Inc. – Mailing and Postage
- A special thank you to all volunteers who help with preparations before, during, and after the fair.

***This is a terminal sale, and all animals are intended for slaughter.
If buyers take animals home, it is at their own risk.***

Haul out of animals will occur one-half hour following the end of the sale. **All livestock must be moved from the Fairgrounds by 8:00 a.m., Saturday, August 16th.** You must make your hauling, slaughter, and custom kill arrangements prior to the sale.

Slaughter and Processing Facilities

Due to the high demand of local processed market animals this year, you **MUST** make an appointment with a slaughter/processing facility or have your own arrangements made **BEFORE THE FAIR/SALE**. If you need assistance in finding a slaughter/processing facility, please call the Rockingham Extension Office at (540) 564-3080 and ask for Ashley Craun.

Visit our website for up-to-date information!

RockinghamMas.org

PURCHASING 4-H & FFA LIVESTOCK: A BUYER'S GUIDE

It is important for buyers to know what can be done with 4-H & FFA livestock after purchase. There are three methods of handling livestock which are described below.

Option 1: Purchase for Home Use: A buyer purchasing livestock to be put in home freezers needs to make arrangements with a local processor to handle the livestock for them. If buyers need suggestions for processors, they can call the local Extension Office at (540) 564-3080. It is recommended that you contact the processor of your choice as soon as possible to book your order.

Example: Buyer purchases a 1300 lb. steer for \$2.15/lb. for the home freezer. The buyer will receive a bill for \$2,795.00. Processing costs will be approximately \$400 to \$500 depending upon how the meat is packaged.

Example: Buyer purchases a 250 lb. hog at \$3.25/lb. for the home freezer. The buyer will receive a bill for \$812.50. Processing costs will run approximately another \$150 to \$175 depending upon how the meat is packaged.

Example: A 90 lb. goat or lamb purchased for \$8.50/lb. equaling a cost of \$765.00. Goat or lamb slaughter and processing costs will run approximately \$70 to \$85 on top of the \$765.00 for a total bill of \$835-\$850.

Option 2: Purchase with resale at floor (market) price: The buyer may buy livestock with the intention of reselling the livestock at the floor (established market) price that is announced just prior to the sale of each species of livestock.

Example: Buyer purchases a 1300 lb. steer for \$2.15/lb. If the floor price is \$1.25/lb., the buyer can "sell" the steer to the floor and pay the difference to the fair. (\$2.15 purchase price less \$1.25 floor price = \$0.90 net. \$0.90/lb. net cost times 1300-pound steer = \$1,170.00.) The buyer is billed for \$1,170.00 which may be a deductible advertising expense for a business.

Example: Buyer purchases a 120 lb. lamb for \$7.50/lb. If the floor price is \$1.60/lb., the buyer can "sell" the lamb to the floor and pay the difference to the fair. (\$7.50 purchase price less \$1.60 floor price = \$5.90 net. \$5.90/lb. net cost times 120-pound lamb = \$708.00.) The buyer is billed for \$708.00 which may be deductible as business advertising.

Example: Buyer purchases a 250 lb. hog at \$3.25/lb. If the floor price is \$0.50/lb., the buyer can "sell" the hog to the floor and pay the difference to the fair. (\$3.25 purchase price less \$0.50 floor price = \$2.75 net. \$2.75/lb. net cost times 250 pound hog = \$687.50). Thus, the buyer is billed for \$687.50 which may be a deductible advertising expense for a business.

Example: Buyer purchases a 90 lb. goat for \$8.50/lb. If the floor price is \$2.00/lb., the buyer can "sell" the goat to the floor and pay the difference to the fair. (\$8.50 purchase price less \$2.00 floor price = \$6.50 net. \$6.50/lb. net cost times 90 pound goat = \$585.00.) The buyer is billed for \$585.00 which may be deductible as business advertising.

Option 3: Purchase by Proxy: Again, this year the Rockingham 4-H & FFA Livestock Show and Sale Committee has the addition of a buyers committee. This committee was established to **assist** 4-H & FFA members in soliciting new support for the livestock sale. **This in no way takes the place of individual 4-H & FFA members marketing their own animals by personal contact.** With the growing number of entries, the need for continued and new support is great. This committee was set up to identify and contact businesses in the area who have not supported the sale in the past or who are no longer supporting the sale.

We encourage each buyer to attend personally but **in the event that you are unable or choose not to attend and would still like to support the program, the buyer's committee is prepared to take your donation and do the bidding/buying for you.** You can select a certain species (steers, goats, hogs, lambs, and dairy steers) or add your donation to be spread across the sale as needed. One goal of this committee is to see that prices remain stable for all members throughout the entire sale. Your company still has the same two options of purchasing for home use or reselling at the floor price and paying only the difference for advertising costs.

If you have questions regarding the sale or would like to speak with someone on the buyer's committee to receive more information on how to support the auction by purchasing by proxy, please contact the Rockingham Extension Office at (540) 564-3080 or any member of the buyer's committee.

All proxy bids should be received by a Buyer's Committee member NO later than Friday, August 8th, by 5 p.m.

Buyer's Committee Members:

Donald H. Liskey, Chairperson (540-434-0495) Liskey Truck Sales, LLC

W. W. Cupp, Retired FFA Advisor

Dave Walker II, 4-H Volunteer

Lynn Koontz, Local Producer

Bob Threewitts, Business Supporter

4-H & FFA Livestock Sale Procedures for 2025

- 1. One contact per bidder registration number or group of multiple buyers will need to be responsible for providing payment for sale purchase. Businesses/individuals will not be billed separately if they are part of a multiple buyer purchase. The main contact for the group or the first bidder number documented will be responsible for bill payment.**
- 2. This is a terminal sale, and all animals are intended for slaughter. If buyers take animals home, it is at their own risk.**
3. All buyers are required to pick up their invoices at the end of the sale on Friday night.
4. The Fair Association is responsible for the collection and distribution of ALL sale monies.
5. All buyers are asked to pay the Fair Association for purchased livestock on the night of the sale. If you cannot pay on the night of the sale, please make arrangements prior to the sale with Mrs. Rebecca Holloway, Fair Association Manager at (540) 434-0005. **Buyers are NOT to directly pay the youth exhibitors.** Credit Card information will be taken the night of the sale and payment will be run Monday at the Fair Office (additional fees apply).
6. All buyers will receive two bidder cards at registration (one white one and one green). If you choose to floor the animal, hold up your white card. If you wish to take the animal home or have it processed, use your green card. If you select the green card option, you must complete a slaughter card with the appropriate identifying information: exhibitor name, tag number, buyer name/ID, and destination. Blank slaughter cards will be brought to you during the sale if you hold up your HOME/SLAUGHTER bidder card.